



espritestate

COMPANY CREDENTIAL

we grow by growing you

INTRODUCTION

Esprit Estate Agent Sdn Bhd is a registered real estate firm with the Board of Valuers, Appraisers, Estate Agents and Property Managers of Malaysia under the purview of Ministry of Finance Malaysia.


Established in year 2000 under the name of Espri Estate Agent, as of 1st March 2013, we have restructured to a Pte Ltd company under Esprit Estate Agent Sdn Bhd to serve our clients better.

Our co-founders are Mr. Aldrin Tan and Mr. Harry Wong, each having a 22 years and 35 years experience and expertise in the real estate market.



CORE VALUE

- Honesty
- Integrity
- Ethics
- Professionalism
- Team Work



MISSION

To continuously progress, improve and excel in our real estate services to our clients



VISION

To be a market leader in providing a sustainable real estate services to our clients



STRENGTH

We are a team of Esprians whom are passionate with what we do and we do it

OUR SERVICES



SALES & RENTAL

Residential, Industrial and Commercial real estates in the secondary market, representing individual owners and corporate clients.



MARKETING & SALES

of Projects, representing major developers in Malaysia.



CONSULTANCY

on retainer basis specialising in:-

- Strategic marketing
- Packaging and repackaging
- Planning on components of developments



ADVISORY

on retainer basis:-

- advisory on real estate investments
- research on real estates data
- feasibility studies



TRAINING & COACHING

- Negotiator Certification Course (NCC)
- Sales Coaching

AWARDS & RECOGNITIONS

TOP 10 REAL ESTATE COMPANIES IN MALAYSIA



BEST PRACTICE AWARD 2019
BY STARPROPERTY



NATIONAL REAL ESTATE AWARD
FOR THE REAL ESTATE AGENT
OF THE YEAR 2020



NATIONAL REAL ESTATE AWARD
FOR THE INDUSTRIAL FIRM
OF THE YEAR 2020



NATIONAL REAL ESTATE AWARD
FOR SPECIALISED PROJECT
YEAR 2019



iProperty.com
AGENTS ADVERTISING AWARDS
HIGHLY ACCLAIMED
ELITE PROJECT MARKETING



iProperty.com
AGENTS ADVERTISING AWARDS
HIGHLY ACCLAIMED
AGENCY OF THE YEAR



iProperty.com
AGENTS ADVERTISING AWARDS
HIGHLY ACCLAIMED
OUTSTANDING REAL ESTATE
AGENCY OF THE YEAR



OUR TEAM



Aldrin Tan | Managing Director

Graduated from The Australian National University with a Bachelor of Commerce major in Accountancy and Economics in 1994.

Obtained his diploma in Real Estate Agency by the Board of Valuers, Appraisers and Estate Agents in 2002.

A practicing estate agent since 1995, Aldrin was among the very few agents that started marketing developers' projects in year 2000 and over the years, he has brought Esprit to be a key player among the real estate agencies that market primary projects.



Harry Wong | Director

Harry Wong Siew Seng. Graduated from Federal Institute of Technology in electrical engineering and has been a practicing real estate agent since 1983.

With his 35 years of experience and expertise in the market, he will be a valuable asset to our client.

The Team | Esprians

Under our organisation chart, the team consist of 501 full time sales personnels and still growing, are fully registered with the Board of Valuers and Estate Agents Malaysia and are trained and equipped with the right knowledge in delivering our services to our clients.

With 9 back-end salaried staffs, mainly through our sales and marketing department, our sales force will be able to fully focus on delivering results to our clients and with consistent trainings and coaching ensure our professionalism in carrying out our jobs for clients.

CLIENTS – DEVELOPERS



A member of UEM Group



CLIENTS – CORPORATE



SIEMENS

CLIENTS – CONSULTANCY



MITSUI & CO.

CURRENT PROJECTS



Rei Seraya Ampang
Appointed Marketing Consultant
on retainer basis
UEM, PHB, MCS, Mitsui



Maples Cyberjaya
Appointed Sales Agent
Gadang



Mizu Ara Damansara
Appointed Sales Agent
Titijaya Bhd



Habitus
Appointed Sales Agent
Newfields



Radia Bukit Jelutong
Appointed Sales Agent
Sime Darby UEM Sunrise



Sejati Resi Cyberjaya
Appointed Sales Agent
Paramount Corp Bhd



M Luna
Appointed Sales Agent
Mahsing



Lake Front Homes
Appointed Sales Agent
MCT



Solaris Parq Mont Kiara
Appointed Sales Agent
UEM Sunrise



Sekitar 26 Shah Alam
Appointed Sales Agent
Paramount Corp Bhd



The Glenz Glenmarie
Appointed Sales Agent
Sg. Besi Construction Sdn Bhd



Riveria Sentral
Appointed Sales Agent
Titijaya Bhd



Damai Seiring
Appointed Sales Agent
Titijaya Bhd



Kiara Bay
Appointed Sales Agent
UEM Sunrise



Sejati Lakeside
Appointed Sales Agent
Paramount



Symphony Hills Cyberjaya
Appointed Sales Agent
UEM Sunrise



SouthVile
Appointed Sales Agent
Mahsing

PAST PROJECTS

Since year 2000, Esprit has successfully marketed 58 developers' projects and the following are some of the projects that we marketed since 2012



Arcoris Mont Kiara
Appointed Sales Agent
UEM Sunrise



Heritage Condo Malacca
Appointed Sales Agent
Digistar Bhd



Residensi 22 Mont Kiara
Appointed Sales Agent
UEM Sunrise



KL Gateway Bangsar South
Appointed Sales Agent
Suez Cap Sdn Bhd



Symphony Hills Cyberjaya
Appointed Sales Agent
UEM Sunrise



Teega Office Nusajaya
Appointed Sales Agent
UEM Sunrise



Sentral Bazar Nilai
Appointed Sales Agent
SL Land Sdn Bhd



Sejati Resi Cyberjaya
Appointed Sales Agent
Paramount Corp Berhad



Summer Suites KL
Appointed Sales Agent
UEM Sunrise



Imperia Nusajaya
Appointed Sales Agent
UEM Sunrise



Palm Garden
Appointed Sales Agent
Acmar Bhd



Utropolis Glenmarie
Appointed Sales Agent
Paramount Corp Bhd



Clovers Garden Resi
Appointed Sales Agent
Mahsing



Symphony Hills Landed
Appointed Sales Agent
UEM Sunrise



Ophiria Nusajaya
Appointed Sales Agent
UEM Sunrise



I-Suites I-City Shah Alam
Appointed Sales Agent
I-Berhad

OUR EXPERTISE – SERVICES





Ejen Hartanah E(1) 1448

CONTACT US



We would like to thank you for giving us this opportunity to submit in our company credential

For further information, please contact:-

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MONT KIARA

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SUNGAI PETANI

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